



TRAINING  
EDUCATION  
CONSULTING  
AGRIBUSINESS



[www.kfaltd.com](http://www.kfaltd.com)



# “KFA’s Knowledge Denomination”

Corporates' most trusted partner in the knowledge spectrum for Training, Education, Consulting, and AgriBusiness FirmServices.



## CONTENTS

Mission/ Vision/ Values	01
About Company	02
Milestones	04
Board of Directors	05
Message from Founder & Executive Chairman	07
About Training	11
Training Offerings	12
Message from CEO/ Director- Training	14
Trainings Offered	16
Training Legacy Since 2001	24
About Education	26
Message from Director- Academics & Consulting	28
About the University	30
MBA	31
BHM	39
BCS.IT	45
About Consulting	50
Message from Director- Academics & Consulting	52
KFA's Consulting Ongoing & Completed Assignments	56
KFA Agro & Processing Pvt. Ltd.	63
Support to Resta Foundation (RF)	64



## Mission

KFA is in the Mission to produce World-Class Human Resources and provide best mix of management solutions through its Education, Training, Consulting Services and AgriBusiness Firm.



## Vision

KFA aspires to be one of the best Management Education, Training and Consulting firms not only in Nepal but also geared up to make visible contributions in Regional and Global arena.



## Values

- Respect for all
- Accountability
- Integrity & Trustworthy
- Learning Attitude
- Passion to Serve Excellence



# About Company



KFA has a strong corporate link and they utilize it well to benefit their students through guest lectures, placements and other mediums.



**Rajib Giri**

Former CEO, Kumari Bank Ltd.

With a determined mindset to effectively contribute in the capacity building of the Nepalese Business Sector, KFA was established in July 2001 with major thrust on Management Education, Training, Consulting and AgriBusiness Firm initiatives. Since its establishment, KFA has been working in these areas and has been instrumental in knowledge denomination through the development of knowledgeable, academically sound & professionally trained human resources and also by delivering quality management consulting services to its valued clients. KFA Agro, a Strategic Business unit of KFA officially started on 17th June 2021. With objective of farming and processing of Aloe Vera & Avocado Products in 6 bigha land.



Training



Education



Consulting



AgriBusiness Firm

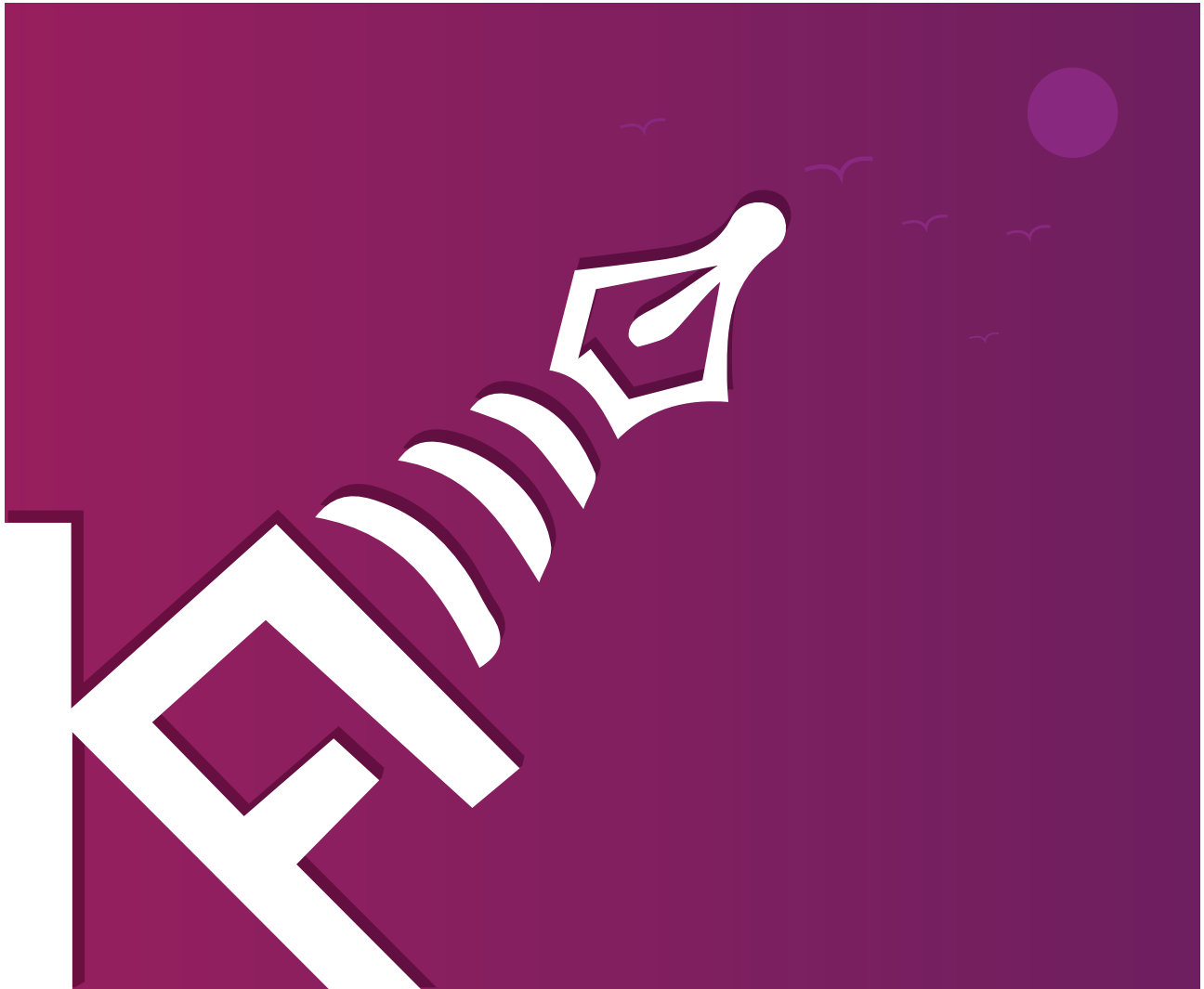


“

KFA has proved to be an ideal partner to esteem our belief of empowering employees by designing and providing the trainings that help create value essential for the individual as well as company's growth.

”

**Sharda Rana**  
GM – HR, Sipradi



“

With its massive link to the corporate world through training and consulting KFA has definitely set some benchmarks in the field of education. We have collaborated with KFA training many times to enhance the skills of our employees.

”

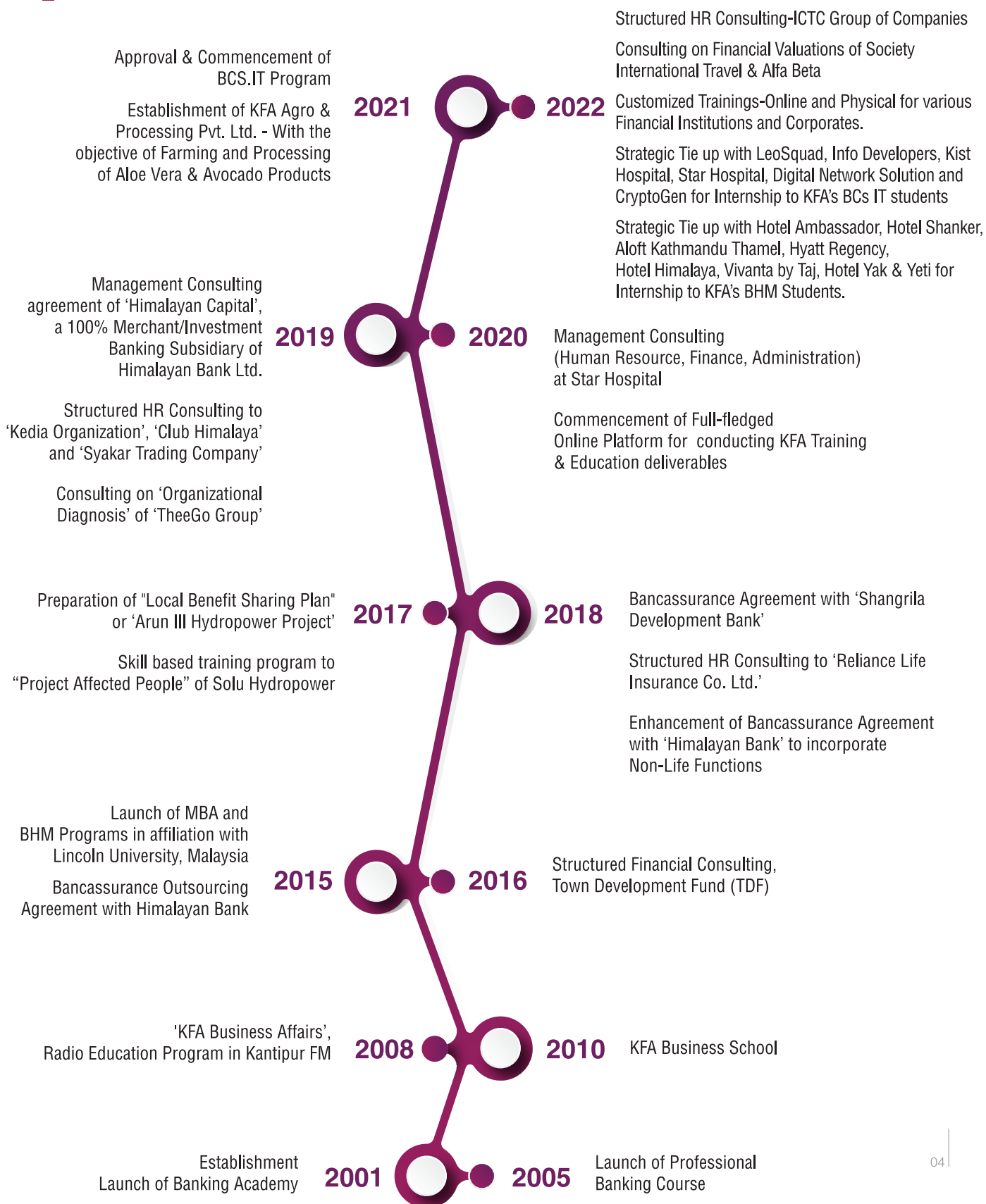
**Deependra Pradhan**  
General Manager, CTL Pharmaceuticals

# Milestones



International Workshops which KFA organizes helps us in adding value to our Job and Career.

**Narayan D. Devkota**  
HR, Himal Power Ltd.







## KFA's Board of Directors

**Front Left to Right:** Mr. Kishore Kumar Maharjan, Ms. Jasmine Hada Bajracharya, Mr. Resta Jha  
**Back Left to Right:** Mr. Anil Shrestha, Mr. Kishlaya Jha





Message from  
Founder & Executive Chairman

**We believe our actions certainly validate our by-line  
'Vision Beyond the Box'.**

We established KFA on 4<sup>th</sup> of July, 2001 and since then have come a long way. In past twenty two years, like any other business, we also witnessed our ups and downs. Started as a Banking Training Center, KFA has expanded its wings in diverse areas under Training, Education, Consulting and now recently-commenced KFA Agro & Processing Unit.

Led by Kishlaya Jha, CEO/ Director- Training, KFA Training has diversified into various spheres of trainings such as Core Banking & Insurance, Leadership, Sales, Soft Skills, Motivational Programs across wide range of customer segments from Individuals, who want to pursue their career in Banking and Insurance to Banks & Financial Institutions to large Multi-National Enterprises, Manufacturing Setups, Leading Trading Organizations, INGO/Diplomatic Missions and others. We are proud to be operating as one of the leading Training Institutions in the country today offering structured training programs both through Physical and Online Modes.

Under the leadership of Ms. Jasmine Hada Bajracharya, Director- Academics & Consulting, KFA Business School is successfully undertaking Masters in Business Administration (MBA) and Bachelor in Hotel Management (BHM) Programs under the affiliation of Lincoln University College, Malaysia. The school has adopted unique teaching methodologies of 'Dual Faculty System' and 'Practical Approach' in its MBA and BHM Programs respectively. We have recently obtained approval from Ministry of Education, and will be commencing BCS.IT Program in near future. Within the purview of KFA consulting, we are delivering various Management Consulting and other Consulting Assignments to our valued customers.

Mr. Keshab Prasad Adhikari, Director- Operations oversees all the important back-office functions of the organization such as Finance, HR, IT and Administration, which ensures smooth functioning of services across all spectrums of KFA.

KFA Agro & Processing Pvt. Ltd. is the recent venture under KFA's flagship, which we are commencing with Avocado and Aloe Vera Farming & Processing.

We strive to continuously contribute in these strategic areas and also want to keep on contributing for social cause to the orphan/ homeless children through our NGO 'Resta Foundation'.

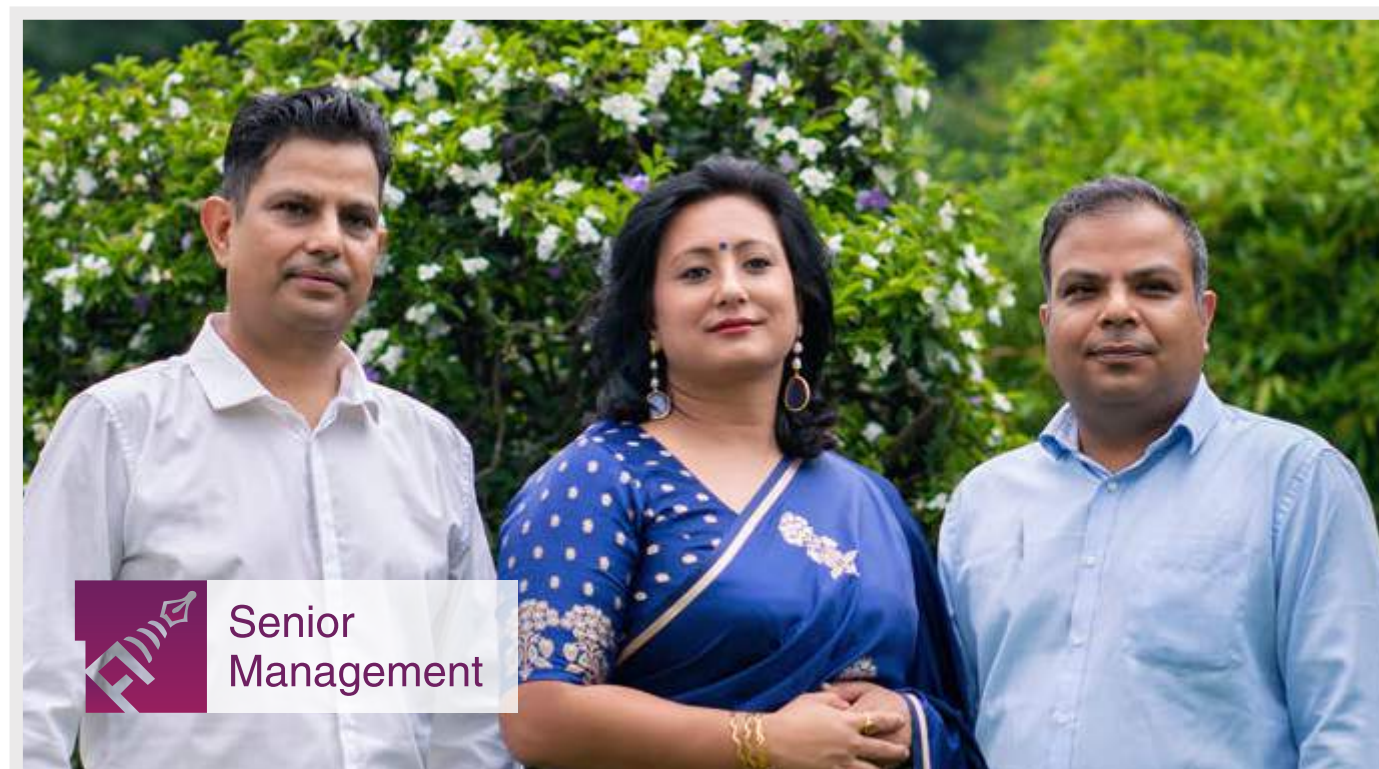
On the occasion of KFA's **23rd** Anniversary, we would like to thank all our valued customers, students/parents, regulators and staff members for believing in our vision and dedication.

**Resta Jha**  
Founder & Executive Chairman





 TEAM KFA



 Senior Management



 Management Committee



# A B O U T TRAINING

KFA Training School started its journey with an intensive focus in structured Banking Training Programs, Workshops & Seminars to suit the requirements of diverse Financial Institutions and Corporates as well as non-corporate participants. So far, KFA has trained over 10,000 participants from diverse professional and academic backgrounds.

With its recent plunge into the online module, KFA has expanded its area of focus into numerous participants from different geographical regions as well.





Message from  
CEO/Director - Training

**Training:**  
A right intervention not  
one-stop solution

Once when I was having a casual conversation at a party with one of my acquaintances, a senior bank personnel from one of the banks where I had recently facilitated training came over to me. He hesitantly said, "Kishu sir, despite the fact that we have provided few trainings to our employees from different training providers, we feel that we have not seen desired behavior in them, I think those trainings are ineffective"

Though his response was not something that sounded pleasant, I was not shocked by the statement as this represents the perspective of majority of our clients from training. People think that training is a fast and easy solution to all the problems. Moreover, it is believed that few trainings have ability to change the whole perception, behavior and performance, which is nothing more than an illusion.

In reality, training is not a one-stop solution that would solve the organizational problems perpetually. If you think few trainings would drastically change performance, productivity and behavior of your employees, you will only end up being disappointed. These things are very complex and influenced by numerous other variables. For instance, consider this scenario, imagine you are standing on the top of a hill and you have two balls of similar shape, size and dimension. You threw one ball from the top and immediately you released another ball from the same place just in a matter of millisecond with the same exertion of force. Now you see, would the balls land on the same place even though they were being thrown by the same person from the same place? No, definitely Not! Let me tell you why not, the incident of those balls landing is not only influenced by one or two variables as such but affected by various other factors like direction of wind, texture of the ball, the quality of rubber used etc. Similarly, the employees' motivation level, behavior and their performance as a whole, are not only dependent upon a single variable which can be fixed just by the training we provide, they actually are affected by multitude of other variables like working environment, organization culture, employee relationship, pay scale, the list goes on.

More precisely, my honest opinion towards training is that it can neither be solely blamed if you do not get the outcome you desired, nor can it be credited entirely if the outcome is achieved. However, the question now may arise than what's the point of spending so much time and money for trainings? To understand this let's take an example from our home; when we want a change in behavior of our loved ones, we tell them once, if that doesn't help, we tell them again and again and again. We keep on trying despite the result that might not make us happy. The only reason we do that is because it is the "right thing to do". Similar is the case with training the employees, we might not always get the desired result from training which is equivalent of telling people what they should do using professional modality like facilitation, presentation, lectures, games, case studies, roleplays, etc., as there are multitude of variables impacting it but we should keep on reinforcing them just because of the reason that it is the right thing to do.

Having said so, we should always strive to get the best out of the training we provide as it is undoubtedly one of the major investments done by any organization in the form of intervention.

Sincerely,

**Kishlaya Jha**  
CEO/ Director- Training







# Trainings Offered



Excellent! We have done series of Training with KFA; it has been very effective; the participants have become motivated and their creativity has increased a lot.



**Roshan Koirala**

Head Human Resources, Nabil Bank Ltd.



## Sales

### SELLING CREDIT IN BANKS

*Objective:* Tailor-made workshop designed to help increase diverse credit portfolio through structured sales process.

### NEGOTIATION SKILLS FOR INCREASING DEPOSITS

*Objective:* Workshop to equip participants with skills and knowledge required to negotiate big deposits.

### JUST SALES

*Objective:* Workshop to focus on key themes for developing and enhancing skills on sales process.

### PLUG IT IN

*Objective:* This workshop has been designed to reenergize and recharge employees for exceptional sales result.

### PROFESSIONAL DIPLOMA IN BANK'S BRANCH BUSINESS MANAGEMENT

*Objective:* Training designed for the branch and province managers to impart 360-degree knowledge to improve the business of the bank's branch.



## ENTREPRENEURSHIP FROM MINDSET TO IDEAS TO IMPLEMENTATION

*Objective:* Designed to impart knowledge on management of organization for those who want to start their entrepreneurship ventures.

## HOW TO GET SME LOAN FROM BANK?

*Objective:* Train participants on how to approach banks for acquiring SME loans.

## STRATEGIC EXECUTION

*Objective:* Training to help managers understand how to reduce the execution gap by following the disciplines of strategic execution.

## Leadership

### MANAGING CONFLICT IN TIMES OF CHANGE

*Objective:* Training to navigate and resolve current as well as future internal conflicts.

### BANKING LEADERSHIP IN TIMES OF UNCERTAINTY

*Objective:* Workshop to assist the employees working at mid and high level of Banks and Financial institutions to prepare them for facing and overcoming uncertainties.

### BEST HR PRACTICES FOR LINE MANAGERS

*Objective:* Workshop for developing the core human resource functions of line managers.

### TEACHERS WHO LEAD

*Objective:* Training to instill leadership quality on teachers to help inspire their students explore the exciting & challenging path of leadership.

### THE NEW MANAGER

*Objective:* Enhance the ability and capacity of new and upcoming managers to manage complexity and change for higher productivity.



### MANAGER'S ROUTE TO SUCCESSFUL EMPLOYEE ENGAGEMENT

*Objective:* Workshop to equip existing managers with necessary knowledge, skills and expertise so that they turn into catalysts for employee engagement.

### COACHING SKILLS FOR LEADERS

*Objective:* Workshop to help understand the use of coaching process for increased effectiveness as managers and leaders.

## GAIN & RETAIN

*Objective:* Workshop to bring measurable gains in service quality, customer loyalty, and customer conflict resolution for improved bottom line.

## ATITHI DEVO BHAVA

*Objective:* The sequel workshop of 'Gain and Retain', that goes deeper into instilling skills required by working professionals to ensure excellent customer care.

## HOSPITALITY APPROACH IN BANKING CUSTOMER CARE

*Objective:* Workshop to provide an exclusive opportunity to the participants to understand various aspects of customer care.

## ADAPTING TO CHANGE FOR EXCEPTIONAL CUSTOMER CARE

*Objective:* Workshop to create high level synergy among the employees of merged entity for delivering excellent customer service.

# Customer Service



## Professional Etiquette

### STEP-UP

*Objective:* Workshop to develop existing and new aspects of Professional Etiquette, Social Skills, Civility, Netiquette and Crucial Conversation.

## Microsoft Office Package



### EXCEL FOR CORPORATES AND BANKERS

*Objective:* Workshop to provide excel training skills that is required in the corporate world setting.

## Logistics Management



### PROCUREMENT & SUPPLY CHAINMANAGEMENT

*Objective:* Training designed to offer organizations with cutting edge procurement and supply chain skills and techniques.

# Motivation



## EVOLVE TO EXCELLENCE

**Objective:** Training for developing motivation, creativity, coordination and a clear understanding in individuals and teams for reaching the personal and professional objective.

## BEING US

**Objective:** Workshop to extend understanding of the supervisor's role and the processes of

managing up, down and across the organization.

## KRAMIK PARIWARTAN

**Objective:** To reenergize, realign and motivate the workforce for self-motivation and positive outlook towards their life, daily work, organization and its mission, vision and objective.



## Team Building & Bonding

### BONDING THROUGH BRIDGES

**Objective:** Training to focus on building relationships and establishing trust.

### REACHING THE SKY

**Objective:** Training to help the entrepreneurs come out with various management solutions that can be implemented for overall long-term growth and sustainability of business.





# Operations Management

## ANTI - MONEY LAUNDERING (AML) /KYC & CFT

*Objective:* Training designed to help managers address and handle the issues concerning AML.

## PROFESSIONAL DIPLOMA IN OPERATION MANAGEMENT

*Objective:* The training offers individuals working or aspiring to work in operation department of banks or FIs, with 360- degree knowledge of various areas of operations.

## NEGOTIABLE INSTRUMENT & CASH AND TELLER

*Objective:* The course helps the employees understand and learn how to deal with various negotiable instruments.

## MANAGING BANKING OPERATIONAL RISK DURING UNCERTAINTY

*Objective:* The workshop will introduce banking operational risk management principles, processes and cases.

## MANAGING OPERATIONAL RISK IN BANKS & FIS

*Objective:* The training aims to impart wholesome knowledge required for employees to identify and manage operation risks.

## Communication



### MANAGERIAL COMMUNICATION

**Objective:** Workshop to enhance the perception of managers towards importance of communication and to provide them with effective communication tools and skills.

### CREATING STAR TRAINERS - TRAINING OF TRAINERS

**Objective:** Workshop to develop internal trainers who would be excellent in the training deliveries.

### PRESENTATION SKILLS FOR STUDENTS

**Objective:** Training to help the participants gain the skills and confidence required to make effective presentation.

### NEGOTIATION SKILLS FOR HR PROFESSIONAL

**Objective:** Workshop to equip participants with knowledge on negotiation skills aiming to create a positive relationship with various parties involved.



## Trade Finance



### BANK GUARANTEE AND URDG 758

**Objective:** To provide fundamental understanding of bank guarantee, its significance and the general overview of local regulations and ICC Rules on Bank Guarantees.

### FUNDAMENTALS OF INTERNATIONAL TRADE

**Objective:** Training to help participants attain a fundamental understanding of the concepts of international trade finance.

### LETTER OF CREDIT

**Objective:** Training to upgrade knowledge and skills of the employees of the bank to create a core LC team.

## Treasury and Forex Management

### MANAGEMENT OF FOREIGN EXCHANGE OPERATIONS

**Objective:** To provide comprehensive knowledge on foreign exchange markets and exchange rate mechanism.

### TREASURY MANAGEMENT

**Objective:** Training to equip participants with information on core treasury topics for enhancing treasury management skills.

### SWIFT AND STANDARD MESSAGING SYSTEM

**Objective:** Training for SWIFT users for handling various functions concerning letters of credit, guarantees, remittances, bills, and so on.



# Accounting & Financial Management



## KFA'S ADVANCE PROFESSIONAL ACCOUNTING COURSE

**Objective:** Training to develop professional working knowledge in accounting for employees who have academic degree in Management.

## ASSET LIABILITY MANAGEMENT

**Objective:** Designed to impart knowledge about the policies, techniques, and strategies required for effective management of assets and liabilities.

## WORKING CAPITAL ANALYSIS

**Objective:** Workshop to impart theoretical and practical knowledge to the participants aiming for sound financial health and smooth operation of banks.

## INCOME TAX, VAT AND TDS

**Objective:** Training to help gain knowledge on advanced techniques and tools in taxation for the awareness on tax policy.

## ANALYSIS OF FINANCIAL STATEMENTS OF BORROWERS FROM BANK'S PERSPECTIVE

**Objective:** To teach practical approach for analyzing financial statements of borrowers during credit assessment.

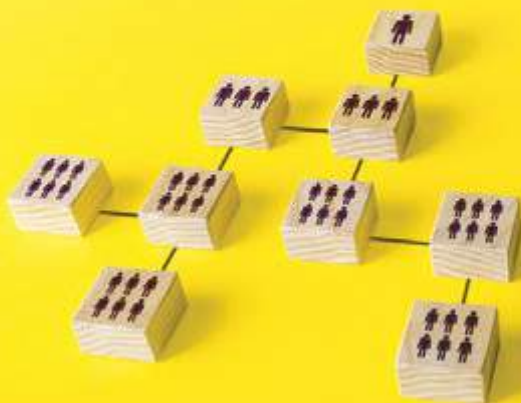
## NEPAL FINANCIAL REPORTING STANDARDS

**Objective:** Workshop to develop high quality, understandable, enforceable and globally accepted financial reporting standards.

## RISK BASED INTERNAL AUDIT

**Objective:** Training to impart knowledge on risk minimization for presenting audit reports effectively to the stakeholders.

## Goal Setting & Career Planning



### GENERAL BANKING COURSE (GBC)

**Objective:** Training designed for non-bankers and entry-level bankers, who want to pursue or enrich their career in banking.

### ROAD AHEAD

**Objective:** Workshop to help students discover their passion and goals and help them create concrete plans for achieving them.

### PREPARING FOR BANKING CAREER: SUCCESS MANTRAS

**Objective:** Program to equip the banking job seekers understand various competencies required for a career in banking.

### CREDIT MANAGEMENT

**Objective:** Workshop to provide participants with basic foundation of knowledge and skills that help them reach sound, reliable judgment of company credit worthiness.

### RETAIL AND SME LOAN

**Objective:** Training to equip the newly appointed or to be appointed relationship officers with a comprehensive knowledge on retail and SME loans.

### PROFESSIONAL DIPLOMA IN CREDIT MANAGEMENT

**Objective:** The training is designed to impart 360-degree knowledge on credit management to people working in the credit department of Banks and FIs.

### CREDIT & RECOVERY

**Objective:** Training to help bank employees involved in recovery to enhance their knowledge in various aspects of reducing bad loans and preventing the loan to go non-performing.



### CONSUMER LENDING- COMPREHENSIVE KNOWLEDGE ON RETAIL LOANS

**Objective:** Workshop to help learners understand the process for assessing lending propositions of consumer and retail loans.

### MSME, RETAIL & DEPRIVED SECTOR LOAN HANDLING

**Objective:** Training for awareness of the challenges concerning M-SME/Retail/Deprived loan.

# Training Legacy Since 2001



KFA conducts its Workshop in a professional manner which shoots requirement of company like ours.



**Anil Puri**  
HR, Dabur Nepal



Since its establishment in 2001, KFA has contributed in the knowledge spectrum through multiple trainings based on the demands of the dynamic and everchanging market. With a training legacy of more than 20 years, KFA has successfully provided wide range of trainings to a number of individuals, corporates and other institutions from various industries. Some of our valued clients are:



## **Banks & FIs**

- Global IME Bank
- Nabil Bank
- Bank of Bhutan
- NIC Asia Bank
- Prabhu Bank
- Civil Bank
- Kailash Bikash Bank
- Siddhartha Bank
- Nepal Credit & Commerce Bank
- Nepal SBI Bank
- Rastriya Banijya Bank
- Nepal Bangladesh Bank
- Machhapuchchhre Bank
- Kirtipur Multipurpose Cooperative



## **Pharmaceuticals**

- Quest Pharmaceuticals
- Time Pharmaceuticals
- Magnus Pharma



## **Business Houses**

- Agni Group
- DV Group
- Kedia Organization



## **Insurance Companies**

- Reliance Insurance
- Reliable Insurance



## **Automobile Trading**

- Sipradi
- Syakar

**and many more...**

# A B O U T EDUCATION

KFA Business School, an Academic wing of KFA was established in the year 2009. Since its inception, the school has introduced innovative and unique 'learning methodologies'. With 'Dual Faculty System (DFS)' in MBA and 'Practical Approach' in BHM as its core delivery mechanisms, KFA has been instrumental in developing much-needed academically sound and practically trained human resources.

KFA Agro, a Strategic Business unit of KFA officially started on 17th June 2021. With objective of farming and processing of Aloe Vera & Avocado Products in 6 bigha land.



# MBA

KFA's MBA with 12 Pillars is designed to equip the students with the knowledge and skills beyond the theoretical requirements of the curriculum.



# BCS.IT

KFA's BCS.IT with 9 Pillars has been designed to equip students with knowledge and skills for building competencies required to become star IT professionals.





Message from  
Director - Academics & Consulting

# Welcome to KFA Business School!

We strive to create impactful knowledge, transform business practices and empower our students for a fair and sustainable future, and we apply these principles in how we teach emerging leaders who measure success by the impact they have on the people around them and the broader community.

KFA, with almost two decades of experience in excellent and innovative Academic, Training and Consulting deliveries, has a vibrant community of faculty, staff members, students and alumni who are contributing to shape and apply the best practice of businesses at local or global arena.

Our rich and innovative programs in an academic environment to facilitate learning skills, knowledge and attitude are carefully designed. Our goal is to create an environment where students learn as a team how to tackle difficult, complex situations by probing, discussing and integrating. We offer students the opportunity to develop academic and professional excellence with hands-on practical experience with a view to enjoy rewarding careers in today's dynamic world.

Come join us to experience a teaching methodology never experienced before. I am certain you will find your experience enduring, inspiring and enjoyable. I am looking forward to personally welcome you at KFA.

Sincerely

**Jasmine Hada Bajracharya**  
Director- Academics & Consulting





# About the University



KFA has a magnificent learning environment where students get the opportunity to learn real-time practical skills.

**Anil Suryabamshi**  
Alumni



Lincoln University College (LUC), Petaling Jaya, Malaysia established in 2002 as Lincoln College (LC) and upgraded on 16<sup>th</sup> August 2011 as University. LUC is one of the premier private institutions of higher education approved by the Ministry of Higher Education and Malaysian Qualifying Agency (MQA). The University is situated in the cosmopolitan town of Petaling Jaya, which is 10 kilometers West of the capital city, Kuala Lumpur.

The founders and administrators of LUC are true academicians who are committed to helping the students to achieve their potential in the education, research and employment world of this exciting new millennium. They bring together almost fifty years of higher education, post-secondary education and language teaching experience. Their backgrounds include teaching, research and professional training. LUC's focus is student-centered and student-directed, with the philosophy that everyone has a claim to education in order to better their life, advance their career & reach their desired level of personal success. LUC is an ideal learning institution to career shifters, second degree students, and high school seniors who are considered getting a diploma, under-graduate or postgraduate degree, will open many doors of career opportunities. For those working adults pursuing second careers or acquiring new skills, LUC offers the occupational and professional training they need, to go ahead in today's competitive marketplace.

## **TIMES HIGHER EDUCATION - 35 IN QUALITY EDUCATION IN THE WORLD UNIVERSITY RANKINGS**

Lincoln University College has been ranked among the best top nine universities in Malaysia. In addition, the University has been ranked 35 in quality education in 2021 THE University Impact Rankings. The result is based on global performance against United Nations' Sustainable Development Goals (SDGs).

It is our great honor to be associated with the Lincoln University College and we stand together to acknowledge and celebrate this significant milestone!

We believe this achievement will pave a path for a more enriching and valuable collaboration between KFA Business School and Lincoln University!



# MBA



Master of  
Business Administration

KFA has introduced MBA+ with 12 Pillars, designed to transform students into star Managers and Entrepreneurs, through a comprehensive process of imparting knowledge that is not just based on the theoretical curriculum, but also on the real-world business scenario.

Furthermore, the program also focuses on the development of personal and professional skills of the students that will help them in their professional journey.

## Morning MBA

Morning MBA equips students with holistic learning approach and is focused on those individuals who aspire to progress in their studies and career simultaneously. The interplay of work and study, case studies, seminars, research activities and field projects add up to a unique module of learning.



## Day MBA



Day MBA is designed for individuals who seek rigorous education pedagogy and aspire to learn in a full-time learning mode. This program blends a complete package of professional learning, equipped with continuous skills development. The activities are custom designed to suit the students' need.

## Evening MBA

Evening MBA will help individuals polish their skills to lead a team and get work done with efficacy. It is structured to prepare individuals for ever changing new normal with the benefit of flexibility in time. The modality works for busy working professionals who want to excel in their careers with MBA degree.





# Strong Pillars of KFA's MBA

## 1. Dual Faculty System

*Pillar to incorporate practical approach in learning method*

This is our unique teaching mechanism and we are the pioneer in Nepal to implement DFS in a highly structured manner. Under DFS, two Resource Persons – the Academic Professors (APs) & the Professional Contributors (PCs) teach each and every subject of MBA Program in an integrated manner. While APs teach from the textbooks covering conventional and contemporary/ emerging theories, PCs bring the real case studies from their respective work experiences to align with respective units of the Syllabus.

## 2. Evolve Series

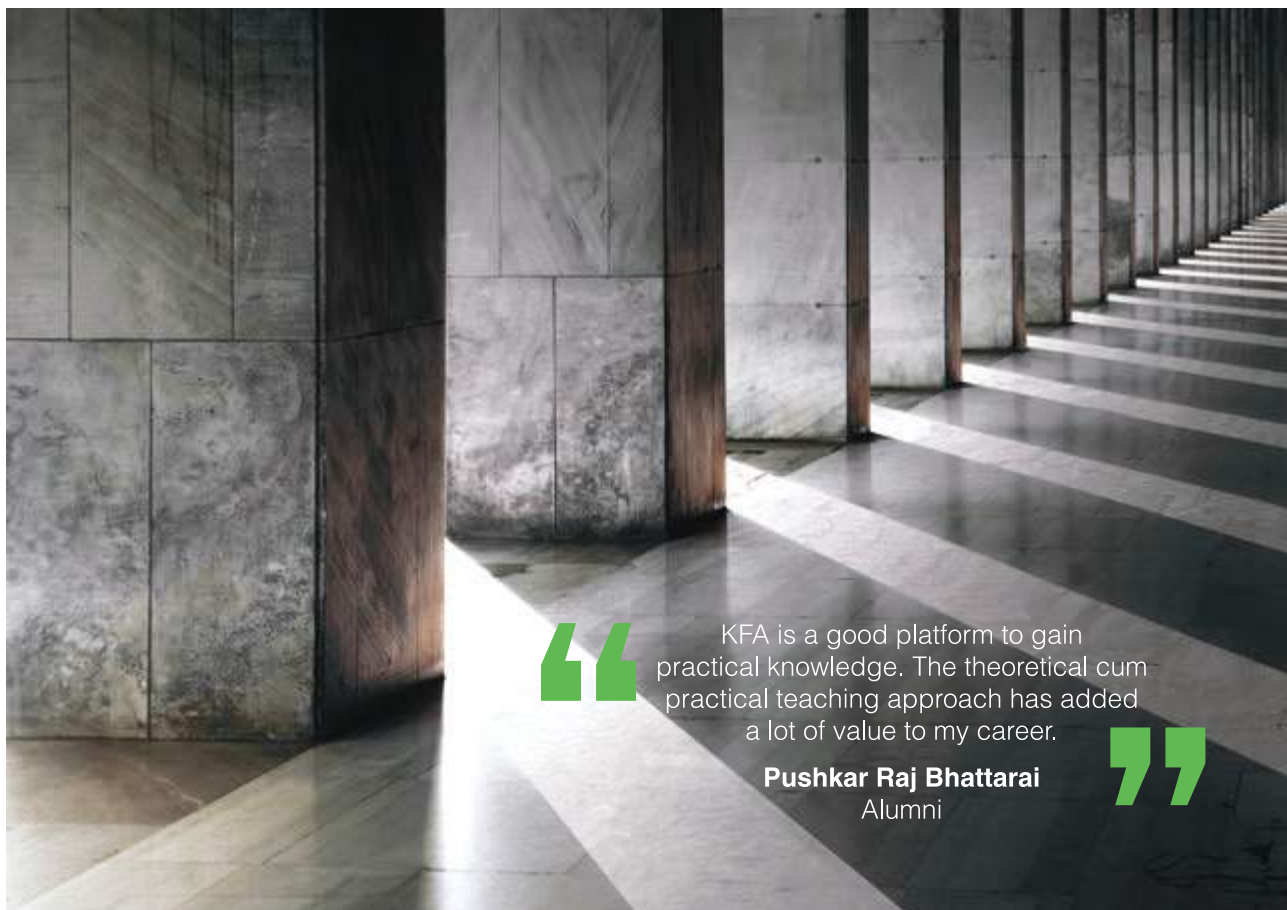
*Pillar to provide applicable skills for future managers*

Evolve Series includes a series of structured classes that help students learn, develop and polish their skills. Communication, Writing, Computing and Etiquettes are some of the many skills that students master from these classes.

## 3. Career Cell

*Pillar to connect students with corporate world for best placement*

Since 2010, KFA's students have been placed in



“

KFA is a good platform to gain practical knowledge. The theoretical cum practical teaching approach has added a lot of value to my career.

**Pushkar Raj Bhattarai**  
Alumni

”

various reputed companies inside and outside the country. We have a well laid-out systematic process of meeting student's career aspirations and corporate expectations. Here, the Career Cell functions as a bridge between the College, Industries and Students.

#### **4. Student Profiling & Career Mapping**

*Pillar to help students find their core strengths and career path*

As soon as a student enrolls in our MBA program, profiling is done to identify students based on traits, characteristics, and/or behavior and most importantly their strength. Student profiling is a process of collecting their facts, insights and analysis of their skills. Once profiling is done, students get consulted and mentored by individual mentors and experts.

#### **5. Entrepreneurship Brainstorming Session**

*Pillar to develop entrepreneurship spirit in students*

At KFA, we provide students the opportunity to take their business ideas forward through Entrepreneurship Brainstorming Session. The envisioned ideas are put through a process of feasibility check. In this session, students are encouraged to freely put their business ideas forward for panel discussion. Once the ideas are checked for feasibility, they then are put into actions in next process i.e., Business Enterprise Management Project (BEMP) and Professional Entrepreneurs Group (PEG).

#### **6. Business Enterprise Management Project**

*Pillar to develop system thinking for students*

BEMP is a comprehensive Business Project undertaken in 'Entrepreneurship' subject during Second Year. Under BEMP, students will be involved in making a detailed business plan in consultation with experts which will help students in understanding the feasibility of the project.

#### **7. Professional Entrepreneurship Group**

*Pillar for developing real entrepreneurs*

This is an initiative taken by KFA to create entrepreneurship in the country. Once students

are 'Business-Ready' through various subjects that they learn in the MBA Program and also upon successful completion of BEMP, they are ready for PEG.

#### **8. Industry Based Research**

*Pillar for developing industrial understanding*

A need assessment is undertaken in different industries to assess the gap in the organization. Students will be supervised by their respective mentors in association with the host organization. Students will work on the research topic and spend time working at host organization.

#### **9. Delivering Real Consulting Assignments**

*Pillar for developing problem solving capability*

The benefit of having prior experience in real working cases always befits the possibility to get the competency and job of your desire. Under this pillar, students are assigned to do a real consulting assignment after a gap analysis in a relevant industry. The project is led by the students in groups and is assigned a supervisor.

#### **10. Global Economic Analysis**

*Pillar for developing economic know-how*

Knowledge ranging from Economic to Political to Social and Cultural helps to grow confidence in individuals. Global Economic Analysis is a comprehensive session on current global economic topics. This is a continuous program where generally a guest speaker, who is an expert in the topic, presents an informative session backed by reliable data.

#### **11. Business Observation Tour**

*Pillar to provide students real time business exposure*

##### **Domestic**

Business Observation Tour (domestic) is a one-day program where students explore the operating cycle of a service/manufacturing/trading company. The visit is made in the nearby company (inside valley) for the ease of learning.

##### **International**

Those students enrolled in Day MBA are also taken outside the country to visit the international

facilities after they register for it. It is a part of their course learning whereby they get exposure of international systems and processes. Students will have to register and commit to additional financial charges for the same.

## **12. Research and Development**

*Pillar to equip students with full fledged data analytics skills*

Research-Based Weekly Economic Analysis (WEA) is a pillar integrated with Business

Environment Analysis (BEA) Subject of 1st Semester. In this initiative, pre-defined Group of Students select Industries and conduct Research (primarily Secondary Research) by incorporating various relevant Industry dynamics, including SWOT, PESTEL and Five-Forces Model and present their work to Academic Professor (AP) and Professional Contributor (PC). This will help in understanding real issues of Industries and also reinforce 360 degree learnings, not only in BEA Subject, but also this will help in their Entrepreneurship Management Subject of 3rd Semester.





# Syllabus

## Semester I

Course Name	Status	Credit Hrs
Business Accounting & Finance	Core	4
Business Economics	Core	4
Human Resource Management	Core	4
Managerial Communications	Core	4
Business Environment Analysis	Minor	2
<b>Total Semester Credit Hours</b>		<b>18</b>

## Semester II

Course Name	Status	Credit Hrs
Business Research Methodology	Core	4
Operation Management	Core	4
Marketing Management	Core	4
Organizational Behavior	Core	4
Consumer Behavior	Minor	2
<b>Total Semester Credit Hours</b>		<b>18</b>

## Semester III

Course Name	Status	Credit Hrs
Strategic Management	Core	4
Entrepreneurship Management	Core	4
Internship Project (Industry Based)	Core	4
Retail Management	Minor	2
Sales & Promotions Management	Elective	4
International Business	Elective	4
Financial Management	Elective	4
<b>Total Semester Credit Hours</b>		<b>18</b> (Core+Minor+1 Elective)

## Semester IV

Course Name	Status	Credit Hrs
Business Ethics	Core	4
Management of Data	Core	4
Graduate Research Project	Core	4
Banking & Insurance	Elective	4
Customer Relationship Management	Elective	4
Conflict Management & Negotiation Skills	Elective	4
<b>Total Semester Credit Hours</b>		<b>16</b> (Core+1 Elective)

**Total Program Credit Hours = 70 hours**



Organizations could build a strong human capital base by onboarding the smart, assertive, passionate and confident KFA graduates for gaining competitive advantage.

**Ishwar Karki**

Group Head- Human Resource, Panchakanya Group



# List of Faculties

as on May 2021



KFA has many strong points which also include Dual Faculty System, dignified resource persons, and KFA's widespread network. The mix of it all trains students for the corporate world and makes them industry ready.



Ashish Gajurel  
Faculty

## MBA 1<sup>ST</sup> SEMESTER

### 1. Ajaya Kumar Mishra

Academic Professor- Business Environment Analysis  
*CEO, Norvic International Hospital*

### 2. Birendra Mahato

Academic Professor- Business Accounting & Finance  
*Full Time Faculty*

### 3. Diwas Karki

Professional Contributor-Human Resource Management  
*HR Manager, Nabil Bank, Ltd.*

### 4. Govinda Dhakal

Academic Professor- Managerial Communication (Evening)  
*General Manager, Himalayan TV*

### 5. Jasmine Hada Bajracharya

Academic Professor-Managerial Communication  
*Director - Academics & Consulting, KFA*

### 6. Kishlaya Jha

Academic Professor- Human Resource Management  
*CEO & Director- Training, KFA*

### 7. Mooja Manandhar

Professional Contributor- Business Economics & Business Accounting & Finance  
*Head Finance & Administration / Head Corporate Advisory at Himalayan Capital Ltd.*

### 8. Prakash Aryal

Professional Contributor- Human Resource Management  
*Former IGP, Nepal Police*

### 9. Resta Jha

Professional Contributor- Business Environment Analysis  
*Executive Chairman/ Principal, KFA*

### 10. Sujan Koirala

Academic Professor- Business Economics  
*Full Time Faculty*

### 11. Yogesh Satyal

Academic Professor- Managerial Communication (Evening)  
Professional Contributor- Managerial Communication (Morning)  
*Management Educator & Talent Development Professional*

## MBA 2<sup>ND</sup> SEMESTER

### 1. Ajanta Das Dutta

Academic Professor- Consumer Behavior  
*Director/Principal- Shikshantar School*

### 2. Ajay Kumar Shah

Academic Professor- Business Research Methodology (Evening)  
*CEO, Nepal Children's Organization*

### 3. Amrish Das

Academic Professor- Operation Management  
*Full Time Faculty*

### 4. Awashis Prasad Ojha

Professional Contributor- Marketing Management  
*Marketing Manager, Sidhhartha Bank Ltd.*

### 5. Bhusan Sundar Shrestha

Professional Contributor- Consumer Behavior  
*Assistant General Manager, DKM Pharmaceuticals Pvt. Ltd.*

### 6. Bimal Poudel

Academic Professor- Business Research Methodology (Morning)  
*Branch Manager at Union Life Insurance Corporate Limited*

### 7. Diwas Karki

Professional Contributor- Organizational Behavior  
*HR Manager, Nabil Bank, Ltd.*

### 8. Kshitiz Gautam

Professional Contributor - Business Research Methodology  
*CEO, Praveg Consulting*

### 9. Pramod Acharya

Academic Professor- Organizational Behavior (Evening)  
*Visiting Faculty*

### 10. Prof. Dr. Sanjeev Pradhan

Academic Professor- Organizational Behavior (Morning)  
*Faculty of Management, University Business School Associates & PhD in Service Branding from CP University, India*

### 11. Rabindra Singh

Professional Contributor- Operation Management  
*Learning & Development Manager at Hyatt Regency Hotel*

### 12. Saurav Raj Verma

Academic Professor- Marketing Management  
*Executive Director, Aparajita Group*

## MBA 3<sup>RD</sup> SEMESTER

### 1. Bhism Raj Chalise

Professional Contributor- Financial Management  
CEO, *Sanima Capital Ltd.*

### 2. Birat Shrestha

Academic Professor- Strategic Management (Evening)  
MD, *Access Universe Pvt. Ltd.*

### 3. Buddi Raj Bhattarai

Academic Professor- Retail Management (Evening)  
Professional Contributor- Retail Management (Morning)  
*Co-founder & CFO at Daily Grocery Pvt. Ltd.,  
Founder & Business Consultant at K.B. Stylish Pvt. Ltd.,  
Director at B.R.B. Management Pvt. Ltd.,  
Director at B.R.B. Foods Pvt. Ltd.*

### 4. Govinda Dhakal

Professional Contributor - Strategic Management  
General manager, *Himalayan TV*

### 5. Hari Om Sharma

Academic Professor- Strategic Management (Morning)  
*Owner/Managing Director- Business Intelligence Consulting, Director- Exclusive Education Expert Consultancy*

### 6. Jasmine Hada Bajracharya

Academic Professor- Sales & Promotion  
Director- *Academics & Consulting, KFA*

### 7. Pitri Raj Adhikari

Financial Management  
Visiting Faculty

### 8. Rajendra Thapa

Assistant Professor- Sales & Promotions Management  
Associate Director- *Academics, KFA*

### 9. Resta Jha

Academic Professor- Entrepreneurship Management  
Executive Chairman/ Principal, *KFA*

### 10. Samridhi Rana

Assistant Professor- Entrepreneurship Management  
Director- *Blusheep Tec Pvt. Ltd.*

### 11. Sujan Raja Shrestha

Academic Professor- Retail Management  
*Business Consultant, Avant Grade Solutions Pvt. Ltd.  
Full Time Faculty*

## MBA 4<sup>TH</sup> SEMESTER

### 1. Bhanu Dabadi

Academic Professor- Conflict Management and Negotiation Skills  
*Co-Founder- Mentor Lab*

### 2. Divyesh Jha

Professional Contributor- Banking & Insurance  
*Head Insurance Business at Esewa Pvt. Ltd.*

### 3. Durgesh Pradhan Kasaju

Professional Contributor- Management of Data  
*Program Manager- Great Learning*

### 4. Prof. Dr. Sanjeev Pradhan

Academic Professor- Customer Relationship Management  
*Faculty of Management, University Business School Associates & PhD in Service Branding from CP University, India*

### 5. Roshan Regmi

Academic Professor- Management of Data  
*Head Retail Banking- NMB Bank Limited*

### 6. Samani Subedi

Professional Contributor- Customer Relationship Management  
*Branch Manager at World Link*

### 7. Sujan Subedi

Academic Professor- Business Ethics  
*Deputy CEO at Banking, Finance & Insurance of Nepal*

### 8. Sijan Guragain

Professional Contributor - Business Ethics  
*Principal Associate at Neupane Law Associate*

### 9. Upen Man Shrestha

Academic Professor- Banking & Insurance  
*Assistant Manager- Siddhartha Bank Ltd.*



In my two years of time at KFA, I have witnessed the environment where the students have had abundant opportunities to excel in their academic as well as professional career path.

Madan Dhungana  
Faculty





# BHM



Bachelor of Science (Hons.)  
in Hospitality Management

The Bachelor of Science (Hons) in Hospitality Management program is designed to meet the knowledge and competencies required for those who have chosen a career in this service industry. Students may select either hotel or tourism specialization. The experiential learning, project-based approach and practical training components will provide students with the necessary competencies to function effectively as leaders in the industry.

# Strong Pillars of KFA's BHM

## 1. Integrated Practical Approach

*Pillar to integrate real time learning in vocational education setting*

The practical and theoretical sessions are conducted parallelly to ensure that the students can understand the practical implications of what they learn in classroom settings. The integrated practical approach is incorporated in four core subjects: Food Production, Front Office, Housekeeping, and F&B Service.

## 2. National Internship

*Pillar to provide hands-on work experience in hotel industry nationally*

Providing the students pre-exposure to work environment, work culture, understanding hotel standards and preparing themselves for international internship as well as placement for future endeavors. National internship has a duration of 3-6 months in the core hospitality departments which help students enhance their hospitality skills, boost their confidence and add value to their hospitality industry experience.

## 3. International Internship

*Pillar to provide hands-on work experience in hotel industry internationally*

Providing hands-on experience with international hotel chains in the major area of student's educational concentration providing exposure to international hotel standards, culture while also helping them kick-start their career. International internship has a duration of 6-12 months in the core hospitality department which allows students to travel and explore diverse workforce with different nationalities and cultural backgrounds.

## 4. Thematic Sessions

*Pillar to develop soft skills of the students by staying in a particular theme*

A theme is selected and highlighted every semester, to equip students with knowledge across academic disciplines and market practices. Various activities such as presentation, role play, etc. are carried out to develop the soft skills of the students.

## 5. Comprehensive Hospitality Industry Research

*Pillar for developing research and analyzing skills in relation to hospitality industry*

Enhance the students' research and analysis skills to help them keep up with the latest hospitality trends while adding to their existing body of knowledge regarding the tourism and hospitality industry. This equips them with a competitive edge and helps provide better hospitality experience to the





customers.

## **6. Monthly Hospitality Industry Analysis (HIA)**

*Pillar for creating dynamism in the students by making them aware of the current trends of hospitality industry*

It involves the study of economic systems and service processes of Hospitality Industry that enables the students to determine how effectively the economy or something within it is operating, and the contemporary state of the industry.

## **7. Hotel Observation Trip**

*Pillar to gain first-hand knowledge of hotel industry practices and standard*

Gain experimental knowledge through utilizing various services offered by the hotel industry and observe first-hand exposure of how hotel operations are run and managed. Provide the students an opportunity to make industry connections while gaining the benefit of first-hand knowledge provided by industry practitioners and managers.

## **8. Elite Fine Dining**

*Pillar to enhance the dining skills necessary to*

*organize fine dining service and experience*

Hands-on learning and experience of high-end dining services, introducing them to years long rules and tradition to the highest level of customer satisfaction which equip the students with the skills essential in providing professional service and a complete fine dining experience.

## **9. Food Fiesta**

*Pillar to develop event management skills*

Integrated in the course, students are required to organize food festivals and events with different music, concepts and cuisines providing an exposure from planning an event to its execution and reflection. This provides the student real time exposure of planning, team building, diverse workforce management while providing a fun and entertaining hospitality service.

## **10. Career Cell**

*Pillar to connect students with corporate hospitality world for best placement*

The students managed career cell will help the students connect with the world of corporate hospitality during and after the completion of their BHM course.



# Syllabus

## First Year/ I Semester

Course Name	Subject Code	Status	Credit Hr
Introduction to Hospitality & Tourism Management	BHM6154	Th	3
Housekeeping Operation	BHM6011	Th+Pr	4
Front Office Operation	BHM6012	Th+Pr	4
Food & Beverage Service Skill	BHM6243	Th+Pr	4
Fundamental of Computer in Hotel Concept and Application	COMP101	Th+Pr	4
English for Academics	ENG6003	Th	3
<b>Total Semester Credit Hour</b>			<b>22</b>

## First Year/ II Semester

Course Name	Subject Code	Status	Credit Hr
Front Office Management	BHM6021	Th+Pr	4
Housekeeping Management	BHM6022	Th+Pr	4
Food Production Operation	BHM6314	Th+Pr	4
Food & Beverage Service Operation	BHM6244	Th+Pr	4
Hospitality English	ENG6004	Th	3
Fundamentals of Management	ENG6163	Th	3
<b>Total Semester Credit Hour</b>			<b>22</b>

## Second Year/ III Semester

Course Name	Subject Code	Status	Credit Hr
Food Science and Nutrition	BHM6031	Th	4
Accounting for Hospitality	BHM6302	Th	3
Food Production Management	BHM6316	Th+Pr	4
Beverage Study	BHM6120	Th+Pr	4
Hospitality Human Resources	BHM6193	Th	3
Hotel French	FRN1001	Th	3
<b>Total Semester Credit Hour</b>			<b>21</b>

## Second Year/ IV Semester

Course Name	Subject Code	Status	Credit Hr
Food and Catering Management	BHM6317	Th+Pr	4
Introduction to Economics	ECO6701	Th	3
Organizational Behavior	BHM6116	Th	3
Entrepreneurship	BHM6123	Th	3
Restaurant Business Operation/Analysis	BHM6254	Th+Pr	4
Hospitality Service Marketing	BHM6111	Th	3
<b>Total Semester Credit Hour</b>			<b>20</b>



The faculty of KFA Business School understand the need of corporate professionals and help the management in up skilling them. This is why I believe the MBA students at KFA are really fortunate to learn directly from them throughout out the semester.



**Sohan Shrestha**  
GM - Sales Syakar Honda

### Third Year/ V Semester

Course Name	Subject Code	Status	Credit Hr
Revenue Management	BHM6119	Th	3
Purchasing and Cost Control	BHM6315	Th	3
Statistics	BHM0001	Th	3
Public Relation	BHM6118	Th	3
Hospitality Training & Development	BHM6121	Th	3
Hospitality Law	BHM3563	Th	3
<b>Total Semester Credit Hour</b>			<b>18</b>

### Third Year/ VI Semester

Course Name	Subject Code	Status	Credit Hr
Hotel Maintenance	BHM6801	Th+Pr	4
Event Management	BHM6433	Th+Pr	4
Tourist Behavioral Science	BHM6457	Th	3
Research Methodology	BHM3643	Th	3
<b>Total Semester Credit Hour</b>			<b>14</b>

### Fourth Year/ VII Semester

Course Name	Subject Code	Status	Credit Hr
Industrial Training / Internship	BHM6916	Pr	12
<b>Total Semester Credit Hour</b>			<b>12</b>

### Fourth Year/ VIII Semester

Course Name	Subject Code	Status	Credit Hr
Industrial Training / Internship	BHM6916	Pr	12
Industrial Report	BHM6917	Th	6
<b>Total Semester Credit Hour</b>			<b>18</b>

**Total Program Credit Hours = 147 hours**



# List of Faculties

as on May 2022



Teaching pedagogy and syllabus design used at KFA will not only establish students as competitive managers but also wonderful entrepreneurs.

**Suvekshya Sapkota**  
Faculty



## BHM 1<sup>ST</sup> SEMESTER

- 1. Anil Suryabamsi**  
Instructor-Food and Beverage Skill  
*Food & Beverage Service Supervisor Aloft, Kathmandu*
- 2. Khagendra Prasad Chamlagain**  
Academic Professor - English for Academics
- 3. Kritika Tuladhar**  
Academic Professor-Fundamental of Computer In Hotel : Concept and Application  
*Program Coordinator - BCSIT, KFA*
- 4. Shreejana Thapa Magar**  
Academic Professor-Housekeeping Operation  
*BHM Relations Officer - KFA*
- 5. Suvekshya Sapkota**  
Academic Professor-Front Office Operation

## BHM 3<sup>RD</sup> SEMESTER

- 1. Aakash Shrestha**  
Instructor-Food Production Operation
- 2. Anil Suryabamsi**  
Instructor-Beverage Study  
*Food & Beverage Service Supervisor Aloft, Kathmandu*
- 3. Bina Karki**  
Academic Professor - Food Science and Nutrition
- 4. Rajendra Thapa**  
Academic Professor-Hospitality HRM  
*Associate Director - KFA*
- 5. Roma Poudyal**  
Academic Professor - Hotel French
- 6. Vishwanath Karn**  
Academic Professor - Accounting for Hospitality

## BHM 5<sup>TH</sup> SEMESTER

- 1. Bikash Malla Thakuri**  
Academic Professor - Hospitality Law  
*Lawyer, Nepal Bar Council*
- 2. Dilip Shrestha**  
Academic Professor - Statistics
- 3. Rabindra Singh**  
Academic Professor - Public Relation  
*Learning & Development Manager, Soltee*
- 4. Suvekshya Sapkota**  
Academic Professor - Hospitality Training and Development
- 5. Sujan Koirala**  
Academic Professor - Revenue Management

## BHM 2<sup>ND</sup> SEMESTER

- 1. Aakash Shrestha**  
Instructor - Food Production Operation
- 2. Anil Suryabamsi**  
Instructor- Food and Beverage Management  
*Food & Beverage Service Supervisor-Aloft, Kathmandu*
- 3. Khagendra Prasad Chamlagain**  
Academic Professor - Hospitality English
- 4. Pranita Rimal**  
Academic Professor - Fundamental of Management
- 5. Shreejana Thapa Magar**  
Academic Professor- Housekeeping Management  
*BHM Relations Officer - KFA*
- 6. Suvekshya Sapkota**  
Academic Professor - Front Office Operation

## BHM 4<sup>TH</sup> SEMESTER

- 1. Anil Suryabamsi**  
Instructor-Beverage Study  
*Food & Beverage Service Supervisor, Aloft Kathmandu*
- 2. Madan Dhungana**  
Academic Professor - Entrepreneurship
- 3. Pranita Rimal**  
Academic Professor - Organizational Behavior
- 4. Rajendra Thapa**  
Academic Professor- Hospitality HRM  
*Associate Director - KFA*
- 5. Shreejana KC**  
Academic Professor - Food and catering Management

## BHM 6<sup>TH</sup> SEMESTER

- 1. Pramish KC**  
Academic Professor - Event Management
- 2. Rakesh Jha**  
Academic Professor - Hotel Maintenance
- 3. Shreejana Thapa Magar**  
Academic Professor- Tourist Behavioural Science  
*BHM Relations Officer - KFA*
- 4. Sujan Koirala**  
Academic Professor- Research Methodology





The BCS.IT (Network Technology and Cybersecurity) program offered by KFA has been developed based on the rapidly evolving information technology industry and its impact on the economy and lives of the people on the national and global scale. As one of the most sought-after undergraduate courses, the BCS.IT program offered by KFA in affiliation to Lincoln University College, specializes in Network Technology and Cybersecurity, which equips the students with the essential skills required for designing, implementing and managing networking systems, and provides them with diverse opportunities for career development. The graduates could have job opportunities in different government, non-government, private and public organizations, software companies, telecommunications, computer networking companies, financial institutions, etc. as System Administrators, Network Administrators, Cyber Security Experts, System Analysts, Cryptographers, Ethical Hackers, and so on.

Taking into account the wide range of opportunities created by the program, and the industry requirement, the BCS.IT (Network Technology and Cybersecurity) program at KFA has been designed on the foundation of 9 Strong Pillars to impart the theoretical and practical knowledge in an integrated manner to help the students understand the practical implications of what they learn in the class. Furthermore, these pillars also help in building the competencies required by the students to compete in the national as well as global platforms, as well as contribute to their employability to help them outstand in the job market.

# Strong Pillars of KFA's BCS.IT

## 1. Strategic Alliance with 6 months Traineeship

*Pillar to provide the opportunity to gain work experience in established companies through strategic alliance*

It provides the opportunity for the students to leverage through KFA's strategic alliance with various companies in IT sector to get hands-on experience to better understand the practical implications of the network technologies and security system used in the industry, while also helping them kick-start their career.

## 2. Real Time Exposure in Virtual Office Lab

*Pillar to simulate real working environment*

In order to equip the students with the skillset and knowledge beyond the curriculum requirement, they will be assigned projects based on multiple aspects of IT Management ranging from the

installation of hardware and software components, creating and managing servers, security management to overseeing and managing the overall computer networking system. The exposure gained by the students in the virtual office lab will enable them experience a real office/working environment.

## 3. Dual Faculty System

*Pillar to incorporate practical approach in learning method*

In this unique teaching mechanism, two Resource Persons- the Academic Professors (APs) & the Practical Contributors (PCs) are responsible for delivering the curriculum of BCS.IT Program in an integrated manner. The APs teach from the textbooks covering conventional and contemporary theories, while PCs provide insight into the actual scenario of the IT industry as well as the working environment which the students need to experience once they kick-start their career.





#### 4. Management Crash Course

*Pillar to enhance management skills amongst the students*

This pillar has been designed with the objective impart management- based knowledge amongst the students in order to enhance their management skills such as strategic thinking, critical analysis, project management and so on. Paired with the real-time exposure provided by the virtual office labs, the students will learn how to utilize the management skills, thus, enabling them conduct the functions of an IT Manager efficiently.

#### 5. I Evolve Series for soft-skills development

*Pillar to provide applicable skills for competencies development*

The I Evolve Series includes a series of structured, non-credit training courses that help students learn, develop and polish their soft-skills. Presentation, Communication, Writing, Public Speaking and Professional Etiquettes are some of the many skills that students master from these classes, that are critical in helping develop dynamism in the students.

#### 6. IT Entrepreneurship

*Pillar to mentor the IT students on entrepreneurship*

The Pillar is designed to facilitate mentoring

sessions for the students by integrating the entrepreneurship aspect of the IT sector, to support them in starting their own ventures.

#### 7. Career Cell

*Pillar to connect students with the world of Information Technology for best placement*

The career cell will help the students connect with the world of Information Technology during and after the completion of their BCS.IT course.

#### 8. Certified IT Training Courses

*Pillar to provide IT courses for certification that helps them increase employability*

The pillar will help the students to adopt in the practical world by providing them with opportunities to attend various certified courses.

#### 9. IT Talk show

*Pillar to facilitate two-way conversation between students and IT experts*

Under this pillar, the national and international delegates who are the experts from the IT industry will be invited to provide insights into the national and global trends and issues of the IT industry, through active interaction between the students and the industrial experts.



# BCS IT 4 Year's Program Courses

Course Name	Status	Credit Hrs
Business English	Free	3
Computer Network	Concentration	3
Web Designing	Core	4
Discrete Math	Core	4
Security Computing	Core	3
Basic Computer Architecture	Concentration	4
<b>Total Semester Credit Hours</b>		<b>21</b>

Course Name	Status	Credit Hrs
Advance Computer Architecture	Core	4
Advance Computer Network	Concentration	3
System Analysis & Design	Core	4
Digital Logic	Core	4
Windows Server 2016	Free	4
Cyber Security Law and Policy	Core	4
<b>Total Semester Credit Hours</b>		<b>23</b>

Course Name	Status	Credit Hrs
Operating System	Core	3
E-commerce	Free	3
Data Structure & Algorithm	Core	4
Wireless Communications	Concentration	3
Ethical Hacking	Core	3
Database Management System	Core	4
<b>Total Semester Credit Hours</b>		<b>20</b>

Course Name	Status	Credit Hrs
Advance Database Management System	Core	4
Data Communication & Networking	Core	4
Linux Administration (WAN & MAN)	Core	4
Leadership & Human Relations	Concentration	2
Embedded System	Free	4
Software Project Management	Concentration	4
<b>Total Semester Credit Hours</b>		<b>22</b>

Course Name	Status	Credit Hrs
Cryptography	Core	4
Information Security Management System	Core	4
Artificial Intelligence	Concentration	4
Advance Routing Technology (WAN)	Concentration	4
Project Work	Concentration	6
System Software & Administration	Concentration	4
<b>Total Semester Credit Hours</b>		<b>26</b>

Course Name	Status	Credit Hrs
Digital Crime Investigation	Core	4
Industrial Management	Core	4
Cloud Computing	Concentration	4
Industrial Training	Concentration	6
<b>Total Semester Credit Hours</b>		<b>18</b>

### **Total Program Credit Hours = 130 hours**

The existing BCS IT courses are under revision.

# List of Faculties

as on May 2022



Teaching pedagogy and syllabus design used at KFA will not only establish students as competitive managers but also wonderful entrepreneurs.

Suvekshya Sapkota  
Faculty



## BHM 1<sup>ST</sup> SEMESTER

- 1. Aaditya Khati**  
Practical Contributor - Security Computing  
*SOC Lead | Team, Pre-Sales SOC Lead | Team, Pre-Sales CryptoGen Nepal*
- 2. Yojan Dhakal**  
Academic Professor - Security Computing  
Auditor and Security Analyst  
*CryptoGen Nepal*
- 3. Kamlesh Shrestha**  
Academic Professor - Web Designing  
*CEO of Be Rojgaar*
- 4. Shrijana Jha**  
Academic Professor - Business English  
*HR and Admin Executive Everest Parenterals*
- 5. Srijan Kafle**  
Practical Contributor - Computer Network  
Security Analyst  
*CryptoGen Nepal*
- 6. Kritika Tuladhar**  
Academic Professor - Computer Network  
BCSIT Program Coordinator  
*KFA Business School & IT*
- 7. Dilip Shrestha**  
Academic Professor - Discrete Math  
Vice Principle  
*Little Flowers Public School, Sankhamul*

## BHM 2<sup>ND</sup> SEMESTER

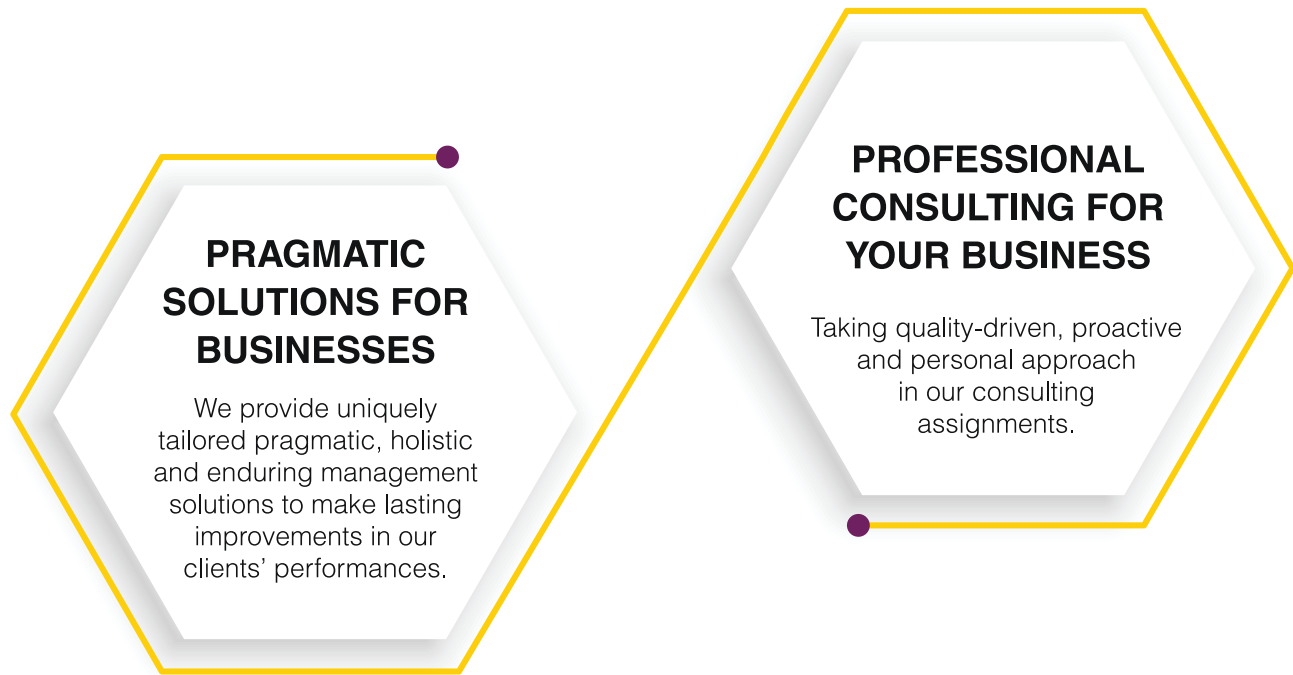
- 1. Manoj Tiwari**  
Academic Professor - Windows Server 2012  
CTO  
*Neosys Technology Pvt. Ltd.*
- 2. Abhimanyu Neupane**  
Practical Contributor - Windows Server 2012  
Network Security Engineer  
*Digital Network Solutions*
- 3. Yojan Dhakal**  
Academic Professor - Cyber Security Law and Policy  
IS Auditor and Security Analyst  
*CryptoGen Nepal*
- 4. Aaditya Khati**  
Practical Contributor - Cyber Security Law and Policy  
Practical Contributor - Security Computing  
SOC Lead | Team, Pre-Sales SOC Lead | Team, Pre-Sales  
*CryptoGen Nepal*
- 5. Biraj Pudasaini**  
Academic Professor - Digital Logic  
Project Manager  
*Sunbi Holdings*
- 6. Kritika Tuladhar**  
Academic Professor - Advance Computer Network  
BCSIT Program Coordinator  
*KFA Business School & IT*
- 7. Srijan Kafle**  
Practical Contributor - Advance Computer Network  
Security Analyst  
*CryptoGen Nepal*



# A B O U T CONSULTING

KFA Consulting is a subsidiary of KFA. We are a management-consulting firm that serves to provide realistic and practical solutions to our clients. We are passionate about achieving better results for our valued clients and the results are delivered which are uniquely tailored, pragmatic, holistic and enduring, thereby, helping our clients make lasting improvements to their performance and realize their most important goals of their organization.

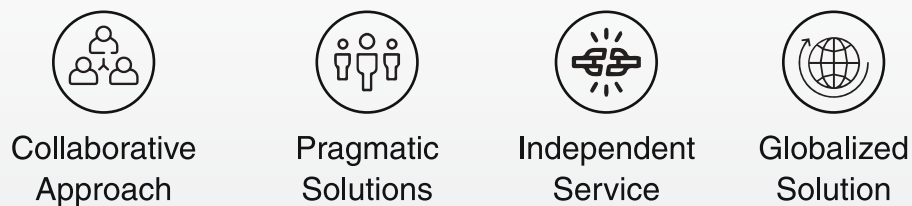
We take quality-driven, proactive and personal approach on our consulting assignments regardless of the industry and geographic location.



## What We Do



## What We Believe In





## Message from Director- Academics & Consulting

We are living in an exciting period of our history, marked with Changes in our Economic, Socio-Cultural & Political affairs. As our Clients embark into the journey of transformation, we are eager to help our clients achieve their dreams by enabling them to effectively meet short-term goals while at the same time help them build the competencies and capabilities to fulfill their long term Company vision.

We endeavor to be their most trusted partner to unlock the potential inherently present within and outside of their organization as we help foster their bottom line and promote growth.

Our plethora of business advisory consulting services is focused towards delivering effective solutions in strategy, problem solving, innovation and business transformation for a multitude of different industries.

KFA Consulting brings together a rich mix of diversified professionals, ready to provide pragmatic solutions to Businesses. Our collaborative culture and determination to achieve results have helped us showcase as one of the best and reliable partner in the market.

We're passionate about always doing the right things for Our Clients, Our People and Our Society.

Let us explore the opportunities together!

Sincerely

**Jasmine Hada Bajracharya**

Director- Academics & Consulting



# Team Consulting





We offer a comprehensive set of services to meet your every need. Allow our team of experienced consultants to guide your organisation to sustainable growth.

### **1. Human Resource Consulting**

*Our Human Resource Consulting Services include:*

- i. HR Audit and Operational Review
- ii. Drafting of Strategic HR Policies or Enhancement of HR Policies
- iii. Performance Management System
- iv. Psychometric Test
- v. Management of HR Department

### **2. Financial Management Consulting**

*KFA's Financial Management Consulting covers following components:*

- i. Development & Implementation of Finance Policy including Appropriate 'Delegation of Authority at Various Level'

- ii. Compliance of Financial Statements as per NFRS
- iii. Advising and implementation on appropriateness of Finance Software
- iv. Cash Flow Management
- v. Comprehensive Tax Management
- vi. Budgets & Forecasts
- vii. Development & Implementation of Professional MIS System

### **3. Sales & Marketing Consulting**

*Our Sales & Marketing Consulting Services include:*

- i. Formulation of Sales & Marketing Playbook/SOP
- ii. Market & Price Research
- iii. Current Market & Competition Analysis
- iv. Prospect Profiling & Sales Process
- v. Implementation of 'Sales Tracking System' appropriate to your Company.



#### 4. General Administration Consulting

*Components of 'General Administration' Consulting are:*

- i. Development and Implementation of General Administration Policy including Procurement/ Purchase Policy
- ii. Fixed Assets Management
- iii. Inventory/Stock Management System
- iv. Development and Implementation of Departmental Functions Review Check Lists (DFR-CLs)
- v. Other Administrative Functions

#### 5. Audit Services

*Following services are offered though this scope:*

- i. Internal Audit
- ii. Management Auditing
- iii. Statutory Auditing
- iv. Tax Audit
- v. Value Added Tax
- vi. Certification work

#### 6. Advisory & Management Consulting

*Our 'Advisory & Management Consulting' to our targeted clients covers the following components:*

- i. Country Rating Analysis (On the basis of World Bank's Doing Business Index and other Relevant Parameters);
- ii. Thorough Macro Economic Analysis;
- iii. Identifying Sectorial Scope in the Country;
- iv. Identifying and finalizing Local Business Firm/Partner for Investment
- v. Full Analysis of the Regulatory Aspects about Investment;
- vi. Conducting Comprehensive Feasibility Analysis
- vii. Preparing Complete Business Plan
- viii. Completing all relevant Regulatory Functions
- ix. Management Consulting at Execution Level

#### 7. Business Research Services

We provide market research service that provides a holistic view of the market, thus helping our clients in achieving sustainable performance and better growth prospects

- i. Market Research Surveys
- ii. Data Analysis Services
- iii. Brand Research Services

## Our Other Services





# KFA's Consulting On-going & Completed Assignments

S.N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
1.	Himalayan Bank Limited	Outsourcing of Bancassurance Unit to KFA Consulting on a "Direct Sales Agency" Model. Overall management of Bancassurance Unit of HBL.	<ul style="list-style-type: none"> <li>Establishment and execution of Bank's Bancassurance Strategies</li> <li>Achieving the set life insurance and non life insurance sales &amp; revenue targets along with overseeing the operational aspects of this function.</li> </ul>	Public Limited Bank	2015 – Ongoing
2.	National Life Insurance Company Limited	Over HR System Diagnosis	<ul style="list-style-type: none"> <li>Overall HR System Diagnosis including Review Of Existing HR Policy Vis-a-Vis Nepal Labor Act 2074.</li> <li>Submission of "3 Column's Report"</li> <li>Propose revised Organization Organogram.</li> <li>Develop revised "HR Policy"</li> </ul>	Public Limited Life Insurance	2022- Ongoing
3.	ICTC Group Of Companies  1. ICTC Private Limited Company (Shall also mean other affiliate companies including ICTC Infra Pvt. Ltd, ICTC Real Estate Pvt. Ltd. & ICTC Power Pvt. Ltd.)  2. CEMAT Consultants Pvt. Ltd.  3. Upper Solu Hydro Electric Company Limited (USHEC)  4. Infocom Solutions Pvt. Ltd.	HR Consulting	<ul style="list-style-type: none"> <li>Evaluate existing HR processes and system of all group companies.</li> <li>Conduct HR Audit which will comprise of staff work load analysis and Job/Role - analysis. - Company specific reports will be generated in terms of evaluating existing HR system, propose plans for efficient and effective implementation of HR system.</li> <li>Create, upgrade/update and consolidate HR policies and systems.</li> <li>Prepare HR Policy complying current Labor laws and regulations.</li> <li>Conduct a thorough survey on industry standards and best practices with regards to employee compensation &amp; benefits and assist &amp; guide management to align with these standards. As this deliverable is quite challenging in Nepalese context, we will try all our ends to receive comparable data through our findings.</li> <li>Strategic planning to ensure the company has a road map for long-term activities budgeting, manpower planning and recruitment.</li> <li>Preparation of employee handbook.</li> <li>Create HR Performance Monitoring System.</li> <li>Propose Organization Organogram &amp; Job description.</li> </ul>	Private limited Company starting its business from 1991. The Group is focused on five business sectors: Services, Engineering & Construction, Energy, Consumer Products, and Information and Communication Services. The Group is now one of the largest business houses in Nepal with interests in diverse economic sectors.	Jan 2022 - Ongoing
4.	Ajod Insurance	Behavioral Science, Customer Service Excellence & team Building Workshop	Training/Workshop was delivered to Branch Management Team	Public Limited Non-Life Insurance	20 August – (Ongoing)
5.	National Life Insurance	Behavioral Science, Sales Excellence & team Building Workshop	Training/Workshop was delivered to Branch Management Team	Public Limited Life Insurance	13-14 August, 2022 (Successfully Completed)

S. N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
6.	HBL Capital Limited (A 100% Investment Banking subsidiary of Himalayan Bank Ltd.)	Overall Management Consulting (Establishing and managing Merchant Banking Institution)	<ul style="list-style-type: none"> <li>• Merchant Banking</li> <li>• Investment Banking</li> <li>• Corporate Advisory</li> <li>• Mutual Funds and Specialized Investment Funds</li> </ul>	Investment Bank	2018-2022 (Successfully Completed)
7.	NLG Insurance	Over HR System Diagnosis	<ul style="list-style-type: none"> <li>• Overall HR System Diagnosis including Review Of Existing HR Policy Vis-a-Vis Nepal Labor Act 2074.</li> <li>• Submission of "3 Column's Report"</li> <li>• Propose revised Organization Organogram.</li> <li>• Develop revised "HR Policy"</li> </ul>	Public Limited Non-Life Insurance	August – September 2021 (Successfully Completed)
8.	Nepal Hydropower Training Academy (A non Profit Joint Venture of IPAAN & Seshkanta Foundation)	Designing of Refresher & Comprehensive Hydropower Training Program & Delivery Mechanism in the following segments: <ul style="list-style-type: none"> <li>• Electro Mechanical</li> <li>• Hydro Mechanical Operation &amp;</li> <li>• Maintenance of Power Plants</li> </ul>	<p>KFA will be delivering the following:</p> <ol style="list-style-type: none"> <li>1. Program Syllabus <ul style="list-style-type: none"> <li>• The Project Syllabus for each course will specify how the entire course will be implemented. The syllabus will be divided into separate modules, which can be taken as smaller courses themselves (In case of Full-Fledged Courses).</li> </ul> </li> <li>2. Teaching Materials <ul style="list-style-type: none"> <li>• Teaching and reference materials that will be used for carrying out the trainings will be developed in coordination with sectoral experts and hard copies and soft copies of the same will be provided for use.</li> </ul> </li> <li>3. Teaching Pedagogy <ul style="list-style-type: none"> <li>• This will define the combination of theoretical and practical knowledge that will need to be used in the training courses. Each course module will follow a three -pronged approach to training delivery, first the trainees will be acquainted to the theoretical aspect of the subject which will be followed by a practical demonstration in the training center itself, this will then be augmented by onsite learning in hydropower plants.</li> </ul> </li> <li>4. Resource Requirements <ul style="list-style-type: none"> <li>• The qualification of trainers and requirements for equipment/ infrastructure for conducting the trainings will be provided for each training course.</li> </ul> </li> <li>5. Test Module <ul style="list-style-type: none"> <li>• Testing Module to gauge the effectiveness of the training programs and knowledge imparted will be provided for each training course.</li> </ul> </li> <li>6. Pricing <ul style="list-style-type: none"> <li>• Specific pricing points for the training course for trainees will be specified in line with overall cost requirements of the module.</li> </ul> </li> </ol>	Hydropower	September 2021 - August 2022 (Successfully Completed)
9.	Society International Travels	Company Internal Due Diligence, & Valuation	<ul style="list-style-type: none"> <li>• To finalize current Financial Position of the Company, vetting of Audited Financials and Provisional Financials</li> <li>• To complete Valuation Process, both on existing financials, future estimated cash flows and non-financial factors.</li> </ul>	Travel/Tourism	August-December 2021 (Successfully Completed)

S. N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
10.	Alfa Beta Group of Companies	Internal Due Diligence & Company Valuation	<ul style="list-style-type: none"> <li>To finalize current Financial Position of the Company, vetting of Audited Financials and Provisional Financials</li> <li>To complete Valuation Process, both on existing financials, future estimated cash flows and non-financial factors.</li> </ul>	Education Consultancy	August 2021- Ongoing
11.	Nepal Army Welfare Fund Birendra Sainik Hospital (BHS)	Over Human Resources Assessment, Survey and recommendation	<ul style="list-style-type: none"> <li>Carry out complete assessment of all the services of BHS along side with patients served and HR utilized.</li> <li>Obtain data and information from one private hospital and one government run hospital vis-à-vis the staffing and their operation level and compare/ analyze in the context of BHS.</li> <li>Recommend the overall permanent HR need in each of the department of BHS and suggest the new permanent position requirement.</li> <li>Recommend the overall staffing need of current operation as well as future plan, modality to meet the transition and suggestion of new permanent position that needs to be created along with educational quota that may need to open up to fulfill the existing and future gaps.</li> </ul>	Government Owned Hospital Health Services	September 2021 – April 2022  (Successfully Completed)
12.	Shangrila Development Bank	Outsourcing of Bancassurance Unit to KFA Consulting on a "Direct Sales Agency" Model.	<ul style="list-style-type: none"> <li>Establishment and execution of Bancassurance Strategies including Organizational setup, Resource Planning &amp; Execution, Resources Hiring, Achieving the set sales &amp; revenue targets along with overseeing the operational aspects of this function.</li> </ul>	Bank/ Bancassurance	2018-2020 (Successfully Completed)
13.	Star Hospital	Management Consulting & Drafting of following Policies: 1. HR Policy 2. Finance Policy 2. Operations Policy Setting up of Health Insurance Unit "Star Assurance"	<ul style="list-style-type: none"> <li>Overall HR/Finance &amp; Operation System Diagnosis including Review Of Existing HR Policy, Structuring &amp; Finalization of the Reviewed 'HR Policy', developing of enhanced Finance policy.</li> <li>Developed and supported in implementation of Performance Evaluation System.</li> <li>Outsource of Star Assurance Unit.</li> </ul>	Health Hospitality	2019-2021 (Successfully Completed)
14.	Kedia Organization	HR Consulting	<p>Overall HR System Diagnosis including Review Of Existing HR Policy, Structuring &amp; Finalization of the Reviewed 'HR Policy' (Including Organization Structure) in line with new Labor Law. The final deliverables includes:</p> <ul style="list-style-type: none"> <li>HR Policy including SOP's</li> <li>Restructuring of Organization Structure</li> <li>System Diagnostics and Implementation Plan as per New Policy framework. (Including Organization Structure), and Formation of HR committee.</li> </ul> <p>Phase II</p> <p>Implementing HR Policy and managing day-to-day operations of the HR Department.</p> <p>Price Research for Brij Cement</p>	Business Conglomerate	September 2018- 2021 (Successfully Completed)

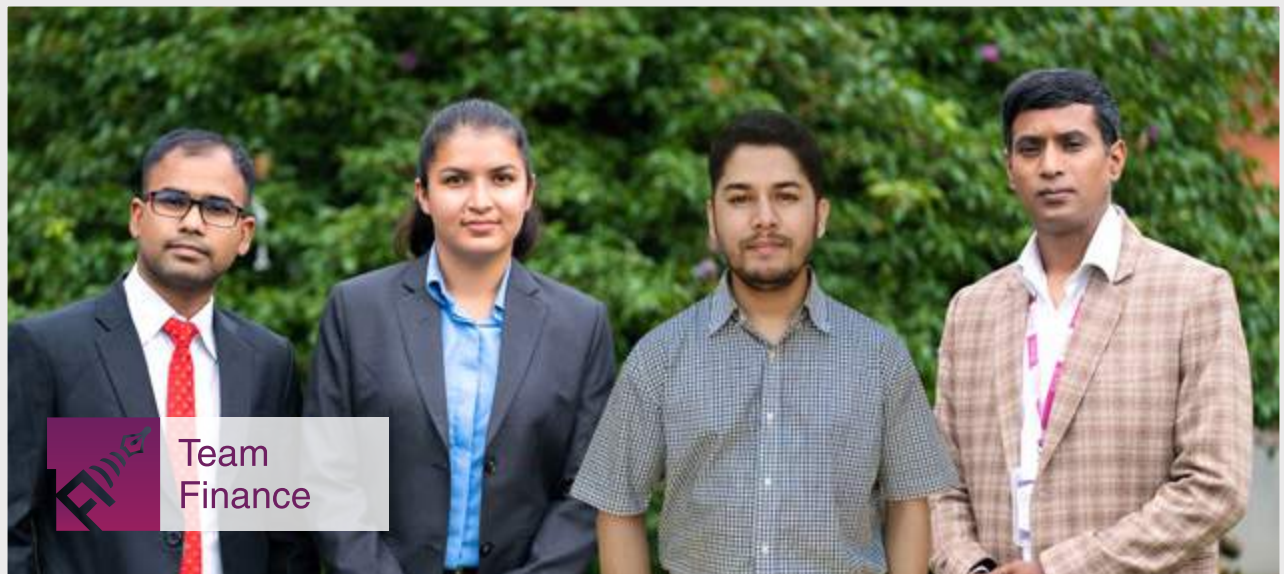


S. N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
15.	Reliance Life Insurance	HR Consulting	HR Consulting which includes preparation of HR Policy & Hiring of all positions in the Company from CEO to Management Trainees	Life Insurance	2017 (Successfully completed)
16.	Toran School (Former Navajeevan Higher Secondary School)	Management & HR Consulting	Strategic Overhauling of the School including the Business Model, Teaching Methodologies, Resources Trainings, Update Course Curriculum and deputation of DGM and other faculty for day to day operation of the school.	School (Pre-primary-Higher Secondary Level)	2015 – 2017 (Successfully completed)
17.	Evolution Trading	HR Management	A leading distribution Company in Nepal offering a wide range of innovative products in mobile handsets and accessories, visual display and audio solutions, pro-audio solutions, communication solutions and IT peripherals.\n\nKFA provides complete HR Management Services to Evolution Trading including deputation of HR Manager to oversee the entire HR department	Trading	2016-2017 (Successfully completed)
18.	Town Development Fund	Fund Management	Town Development Fund (TDF) aims to alleviate economic and social poverty in urban sectors through long term financing in social infrastructure and revenue generating projects. KFA has entered into an agreement by deploying a highly experienced expert as Key Consultant to advice on fund management and other requirements of the organization.	Government Organization	May 2016-2019 (Successfully completed)
19.	Solu Hydropower Limited (82 MW ROR Scheme hydropower project in the Solukhumbu)	"Need Assessment" and 4 skill-based trainings to 80 participants.	With a view to provide employment opportunities to the people in the district, KFA along with Solu Hydropower, in partnership with its Guarant Co, FMO and potentially other lenders that are supporting the Project, trained people from the Solukhumbu district in some of the skills required to get gainful employment in the Project's Construction phase.	Hydropower	2016 – 2017 (Successfully completed)
20.	Arun III Hydropower (900 MW Hydropower Project located at Sankhuwasabha district)	Preparing "Local Benefit Sharing Plan"	KFA was successful to win a bid to prepare "Local Benefit Sharing Plan" invited by SJVN Arun-3 Power Development Company (P) Ltd. (SAPDC), Khandbari, Nepal	Hydropower	2017- 2019 (Successfully completed)
21.	Ministry Of Peace & Reconstruction	Consulting Services for Conducting Psychosocial Counseling and Support Services – Under Ministry of Peace and Reconstruction (MOPR)	KFA in joint venture with CMC & SMART, KFA being the lead organization was awarded to provide Consulting services for conducting "Psychosocial Counseling and Support Services" in 10 conflict affected districts. This project was successful to provide Psychosocial Counseling to 22,000 conflict affected people.	Government Organization	June 2016 – July 2017 (Successfully completed)
22.	Shikhar Insurance Company Limited	Health Insurance Unit Outsourcing	Hiring, Training and deputation of a team of highly competent young energetic staff members to run the entire unit including development of Insurance Sales SOP's.	Insurance/Health Insurance	February 2016 – March 2017 (Successfully completed)

S. N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
23.	Liberty College	Management Consulting & HR Consulting	<ul style="list-style-type: none"> <li>• Following the Ethos of 'Individual Progress'</li> <li>• Development and Implementation of Academic Operation Policy Guide.</li> <li>• University Liaison Functions</li> <li>• Overall Management of the Institution (Planning, Organizing, Staffing, Leading &amp; Controlling)</li> <li>• Development and Implementation of Comprehensive HR Policy/System in the Company.</li> </ul>	Education - Bachelor Level College	February 2015 – February 2017 (Successfully completed)
24.	Tanzifco	Management Consulting & HR Consulting	<ul style="list-style-type: none"> <li>• Overall Management of the Company (Planning, Organizing, Staffing, Leading, Controlling, Business Development and Governance)</li> <li>• Development and Implementation of Comprehensive HR Policy/System in the Company.</li> <li>• Overall Financial</li> <li>• Management of the Company</li> </ul>	Dubai-based International Cleaning Outsourcing Company	January 2015 – January 2017 (Successfully completed)
25.	Sixt – A car rental Company	Management Consulting including HR Consulting	<ul style="list-style-type: none"> <li>• Overall Management of the Company (Planning, Organizing, Staffing, Leading, Controlling, Business Development and Governance)</li> <li>• Development and Implementation of Comprehensive HR Policy/System in the Company.</li> <li>• Overall Financial Management of the Company</li> </ul>	Car Rental Company	January 2012 - May 2016 (Successfully completed)
26.	A US Aid Funded – ARD Rule of Law	Project on Impact Analysis of Functions Carried out by Commission for Investigation of Abuse of Authority (CIAA) KFA Jointly conducted this project in collaboration with Government and Private Sector Experts	<p>Survey-based approach was carried out in various relevant districts of Nepal, in which CIAA had performed its tasks; on that basis a comprehensive 'Impact Analysis Report' was delivered.</p> <p>Nature of Activities:</p> <ul style="list-style-type: none"> <li>• Perception of the Public about the function of CIAA.</li> <li>• Delivery of Services by CIAA to the public.</li> <li>• Accountability of CIAA towards various other Government Agencies.</li> <li>• Impact Analysis Report prepared and presented.</li> <li>• KFA undertook an Impact Analysis of 5 year Review Period's Impact Analysis of the functions carried out by CIAA</li> </ul>	An autonomous Government Body of Nepal	2015 (Successfully completed)
27.	Grand Shikhar Manpower Company Ltd.	HR Consulting, Compliance & Legal Advisory	Overall HR Management which included drafting of HR Policy, Organization Structure, Implementation of HR Policy, Recruitment of key Positions. KFA also supported in setting up the Compliance Unit as well as provided Advisory services.	Manpower Recruiting Company	2014-2016 (Successfully completed)
28.	S&S	Due Diligence & Financial Consulting	Due Diligence & Financial Consulting	Trading	2014 (Successfully completed)
29.	CUBE	Due Diligence & Financial Consulting	Due Diligence & Financial Consulting	Trading	2014 (Successfully completed)
30.	MNK	Research & Management Consulting	Research & Management Consulting	Drinking Water Plant	2014 (Successfully completed)

S. N.	Name of Organization	Scope	Nature of Activities	Industry/ Sector	Year
31.	Photo Concern	Management & Financial Consulting	Overall Management, Financial Consulting & Advisory Services	Trading	2014 (Successfully completed)
32.	Galchi Trading Pvt. Ltd	Financial Consulting	Overall Management, Financial Consulting & Advisory Services	Trading	2014 (Successfully completed)
33.	Nava Jeevan Cooperative	Management Consulting	Management Consulting	Financial Institution	2013 (Successfully completed)
34.	MyTV	Feasibility Study	Feasibility Study	Network	2013 (Successfully completed)
35.	Solutions Nepal - Visa Process Service	Feasibility Study	Feasibility Study	Visa Service	2012 (Successfully completed)
36.	DECC	HR Consulting	Over all HR development, Defining the HR Processes and System	Entertainment Service	2012 (Successfully completed)





Team  
Finance



Team Human Resource  
& Corporate Communication



IT



Team  
Administration

**SUPPORT  
UNIT**





# KFA AGRO & PROCESSING PVT. LTD.



KFA Agro, a Strategic Business unit of KFA officially started on 17<sup>th</sup> June 2021. With objective of farming and processing of Aloe Vera & Avocado Products in 6 bigha land.



**Mr. Jitendra Jha**  
Farm Supervisor



# Support to Resta Foundation (RF)

KFA believes in giving back to the society and its consistent support to Resta Foundation is one of the many CSR activities carried out by KFA.

Resta Foundation (RF), an NGO established on May 2011, is dedicated in shaping the lives and careers of the needy and homeless children. Established by Resta Jha, the Executive Chairman of KFA, right from its inception, Resta Foundation (RF) has been providing shelter to the homeless, orphaned and abandoned children, and educating them for a better and secured future.

As of now, 12 children, brought from different underprivileged places of Nepal, are sheltered in a rented place in Budhanilkantha with their care takers. Following RF's mission to encourage children to achieve their dreams by guiding, supporting and shaping their present and their future; RF has been supporting their education. The children have been admitted in a school at various levels depending upon their learning capability. At Resta Foundation, each and every child is taken care of, and nurtured individually and responsibly.







# KFA Flashback



Student in cultural dress



Tug of War



Convocation: Finally did it.



Training Session held by our CEO



A day of Colors



Academic Team: Career Fair



Graduation: Let's fly the cap



Signing HR System Diagnosis Consulting Agreement with Prabhu Life Insurance





A Click at KFA Agro Farm



Chess: Let's protect our King



Cricket: Sixer made us win



KFA Agro: Aloe vera Farming



Cherishing 22 years of Excellence



Students enjoying KFA Career Fair



A click with our Director - Academics & Consulting



Badminton Tournament: Let's show some skills



BHM : Hotel Observation Tour



Cannot be defined in one word



Teej : A Festival for Women



# KFA

**Vision beyond the box**

[www.kfaltd.com](http://www.kfaltd.com)

📍 KFA Building, Mid Baneshwor

☎ +977 1 4491414

@ info@kfaltd.com

📘 kfaschool

@ kfa\_group